## Message Text

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**ORIGIN IO-13** 

INFO OCT-01 ISO-00 AF-08 ARA-10 EA-09 EUR-12 NEA-10 EB-07

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IO/AGRI:PJBYRNES (DRAFT)
EB/IFD/OSB:JLNESVIG (DRAFT)
TA/AGR:JLMALCOLM (DRAFT)
PPC/IA/UNR(AID):MSCHUWEILER(DRAFT)
ASCS/USDA:JMAHAN (DRAFT)
FAS/USDA:PFINDLEY (DRAFT)

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FM SECSTATE WASHDC

TO AMEMBASSY VIENNA

INFO AMEMBASSY ROME

USMISSION OECD PARIS

USMISSION USUN NEW YORK

UNCLAS STATE 196217

VIENNA FOR UNIDO MISSION, ROME FOR FODAG

E.O. 11652:N/A

TAGS:OCON, UNIDO, FAO

SUBJECT: UNIDO SPECIAL CONSULTATION ON THE FERTILIZER INDUSTRY

REF: (A) VIENNA 4112, (B) VIENNA 3624

1. U.S. DELEGATES TO 3RD FAO FERTILIZER COMMISSION UNCLASSIFIED

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MEETING JUNE 8-11 WERE TOLD THAT SUBJECT CONSULTATION

SCHEDULED FOR NOVEMBER WOULD BE POSTPONED TO JANUARY 1977. WOULD APPRECIATE MISSION CONFIRMATION OF DATE OF CONSULTATION AND ANY PRELIMINARY MEETINGS.

- 2. WE UNDERSTAND, AS ELABORATED IN REFTEL A, THAT RAY EWELL, PROFESSOR, CHEMICAL ENGINEERING, UNIVERSITY OF BUFFALO, AMONG OTHERS, HAS UNDERTAKEN GLOBAL STUDY ON FERTILIZER SITUATION AND PROJECTED REQUIREMENTS TO YEAR 2000. PLEASE DETERMINE WHEN THIS REPORT AND ANY OTHER DOCUMENTATION WILL BE AVAILABLE FOR REVIEW BY GOVERNMENTS AND OTHER PROPOSED PARTICIPANTS. (DEPT. IS ALSO INTERESTED IN EXTENT TO WHICH FAO AND IBRD HAVE PARTICIPATED IN STUDY.)
- 3. IT IS OUR UNDERSTANDING THAT GOVERNMENTS WILL BE INVITED THROUGH RESIDENT MISSIONS IN VIENNA TO JANUARY

CONSULTATIONS BUT NOT TO PRELIMINARY MEETINGS. NATURE AND LEVEL OF USG PARTICIPATION WILL BE DETERMINED AFTER RECEIPT OF INVITATION AND EXAMINATION OF DETAILED AGENDA, EWELL REPORT AND OTHER DOCUMENTATION, PARTICULARLY ANY TERMS OF REFERENCE RELATING THE JANUARY MEETING TO THE LIMA DECLARATION AND PLAN OF ACTION AND A UNIDO SYSTEM OF CONSULTATIONS.

4. MISSION REQUESTED SUGGEST TO UNIDO THAT IN ADDITION TO PRIVATE INVITEES MENTIONED REF B PARA 7 THEY MIGHT CONSIDER ISSUANCE OF INVITATIONS ALSO TO A BROADER SECTION OF U.S. INDUSTRY INCLUDING FERTILIZER INSTITUTE, NATIONAL FERTILIZER SOLUTION ASSOCIATION, SULPHUR INSTITUTE, POTASH INSTITUTE AND A REPRESENTATIVE OF THE CHEMICAL ENGINEERING INDUSTRY. BESIDES TVA PARTICIPATION MISSION CAN SUGGEST THAT INTERNATIONAL FERTILIZER DEVELOPMENT CENTER (IFDC) BE INVITED. IFDC WAS LAUNCHED BY INITIATIVE OF SEC. KISSINGER AT SIXTH SPECIAL SESSION OF UNGA. IT IS A PRIVATE, NON-PROFIT ORGANIZATION IN ALABAMA ACTIVE WORLD-WIDE IN FERTILIZER DEVELOPMENT FIELD. IT CONTINUES TO COOPERATE WITH AND DRAWS HEAVILY ON WORK OF TVA.

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5. IN CONTACTS WITH UNIDO ON FERTILIZER INDUSTRY CONSULTATION, MISSION SHOULD EMPHASIZE FACT THAT WHILE USG WELCOMES OPPORTUNITY PARTICIPATE IN CONSULTATION, DECISION MAKING WITH REGARD TO INDUSTRY GROWTH AND LOCATION ARE RESPONSIBILITY OF U.S. PRIVATE SECTOR. THIS SIGNIFICANT DIFFERENCE BETWEEN THE U.S. AND THE CENTRALLY PLANNED ECONOMIES SHOULD BE MENTIONED. BEGINNING WITH THIS FIRST SECTORAL CONSULTATION WE WISH

TO STUDIOUSLY AVOID POTENTIAL SITUATIONS WHERE FALSE IMPRESSION MIGHT BE GIVEN THAT USG IS IN POSITION TO NEGOTIATE ON BEHALF OF U.S. INDUSTRY SUCH ACTIONS AS REDEPLOYMENT. HABIB

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